

KIA LIM BERHAD (342868-P)
UNAUDITED QUARTERLY REPORT ON FINANCIAL RESULTS FOR THE
QUARTER ENDED 31 MARCH 2019

A. EXPLANATORY NOTES TO THE INTERIM FINANCIAL STATEMENTS - MFRS 134

A1 Basis of Preparation and Accounting Policies

The interim financial statements are unaudited and have been prepared in accordance with the requirements as set out in Malaysian Financial Reporting Standards ('MFRS') No. 134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with the Group's annual audited financial statements for the year ended 31 December 2018. The explanatory notes attached to the condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2018.

The significant accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the annual financial statements for the year ended 31 December 2018, except for the adoption of the following revised Malaysian Financial Reporting Standards (MFRSs) which are effective for annual periods beginning on or after 1 January 2019.

Description	Effective for annual periods beginning on or after
MFRS 9 <i>Prepayment Features with Negative Compensation</i> (Amendments to MFRS 9)	1 January 2019
MFRS 16 <i>Leases</i>	1 January 2019
IC Interpretation 23 <i>Uncertainty over Income Tax Treatments</i>	1 January 2019
MFRS 119 <i>Plan Amendment, Curtailment or Settlement</i> (Amendments to MFRS 119)	1 January 2019
MFRS 128 <i>Long-term Interests in Associates and Joint Ventures</i> (Amendments to MFRS 128)	1 January 2019
Annual Improvements to MFRS Standards 2015–2017 Cycle	1 January 2019

The adoptions of the above revised standards do not have any material financial impacts to the Group's consolidated financial statements upon their initial application.

Standards and interpretations issued but not yet effective

The Standards, Amendments, Annual Improvements and IC interpretation that are issued but not yet effective up to the date of issuance of the Group's and Company's financial statements are disclosed below. The Group and Company intend to adopt these Standards, Amendments, Annual Improvements and IC Interpretations, if applicable, when they become effective.

Description	Effective for annual periods beginning on or after
Amendments to references to the Conceptual Framework in MFRS Standards	1 January 2020
Amendments to MFRS 3 Business Combinations – Definition of a Business	1 January 2020
Amendments to MFRS 101 and MFRS 108: <i>Definition of Material</i>	1 January 2020
MFRS 17 <i>Insurance Contracts</i>	1 January 2021
Amendments to MFRS 10 and MFRS 128 <i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture</i>	Deferred

A2 Seasonal or Cyclical Factors

The principal business operations of the Group were not significantly affected by seasonal or cyclical factors.

A3 Items of Unusual Nature and Amount

There were no items affecting the assets, liabilities, equity, net income, or cash flows of the Group that are unusual because of their nature, size or incidence.

A4 Changes in Estimates

There were no significant changes in estimates of amounts reported in prior interim periods of the current or previous financial years that have a material effect in the current interim period.

A5 Changes in Debt and Equity Securities

There were no issuance and repayment of debt and equity securities, share buy-backs, share cancellations, share held as treasury shares and resale of treasury shares in the current quarter and period to date.

A6 Dividends Paid

There was no dividend paid for the period ended 31 March 2019.

A7 Segmental Information

No segmental reporting by activity is prepared as the Group is principally involved in one industry and one country. The sales of the Group's products is predominantly to the Malaysia and Singapore market.

A8 Subsequent Events

As of todate, there has been no other material event subsequent to the period ended 31 March 2019.

A9 Changes in the Composition of the Group

There were no changes in the composition of the Group during the current period.

A10 Contingent Liabilities

As of todate, there have been no significant changes in contingent liabilities since the last annual date of the statement of financial position as at 31 December 2018.

A11 Capital Commitment

Capital expenditure
Approved but not contracted for:
Property, plant and equipment

**As At 31/03/2019
RM'000**

3,483

A12 Related Party Transactions

The related party transactions have been entered into in the normal course of business and have been established on terms and conditions which were mutually agreed between the relevant parties.

Related by virtue of having common director/(s) and/or substantial interest:

	31/03/2019	31/03/2018
	RM'000	RM'000
Rental payable to:		
Kia Lim Timber Trading Sdn Bhd	34	39
Sri Senanggar Batu Bata Sdn Bhd	11	11
Transport charges receivable from:		
Original Clay Industries Sdn Bhd	<u>1</u>	<u>6</u>

B. ADDITIONAL INFORMATION AS REQUIRED BY BURSA SECURITIES LISTING REQUIREMENTS (CHAPTER 9, PART A OF APPENDIX 9B)

B1 Review of Performance

	Individual Quarter			Cumulative Quarter		
	31/03/2019 RM'000	31/03/2018 RM'000	Changes %	31/03/2019 RM'000	31/03/2018 RM'000	Changes %
Revenue	10,827	10,052	8	10,827	10,052	8
Operating loss	(579)	(1,440)	(60)	(579)	(1,440)	(60)
Loss before interest and tax	(579)	(1,440)	(60)	(579)	(1,440)	(60)
Loss before tax	(726)	(1,601)	(55)	(726)	(1,601)	(55)
Loss after tax	(726)	(1,343)	(46)	(726)	(1,343)	(46)
Loss attributable to ordinary equity holders of the parent	(726)	(1,343)	(46)	(726)	(1,343)	(46)

The Group recorded higher revenue of RM10.8 million for the current quarter and period to date as compared to RM10.1 million for the preceding year corresponding quarter and period to date. The increase in revenue was mainly attributable to higher selling prices despite lower sales volume for the majority of the Group's brick products.

The Group recorded loss before taxation of RM0.7 million for the current quarter and period to date as compared to RM1.6 million for the preceding year corresponding quarter and period to date. The improved results was mainly due to higher revenue and improved margin as a result of better average selling prices.

B2 Material Change in Loss Before Taxation for the Current Quarter compared to the Immediate Preceding Quarter

	Individual Quarter		Changes %
	31/03/2019 RM'000	31/12/2018 RM'000	
Revenue	10,827	10,658	2
Operating loss	(579)	(1,128)	(49)
Loss before interest and tax	(579)	(1,128)	(49)
Loss before tax	(726)	(1,261)	(42)
Loss after tax	(726)	(2,265)	(68)
Loss attributable to ordinary equity holders of the parent	(726)	(2,265)	(68)

The Group recorded a lower loss before taxation of RM0.7 million for the current quarter as compared to RM1.3 million for the immediate preceding quarter. The reduction in loss before taxation was achieved on the back of higher sales volume for the Group's brick products and lower depreciation charges for the current quarter under review.

B3 Commentary on Prospects

Amid the slowing growth of the Malaysian economy, and with no significant imminent recovery in sight in the real property sector, construction activities in the sector are unlikely to pick up momentum anytime soon, and the demand for clay bricks will likely continue to stay soft. With the overall over capacity in the industry, competition will remain stiff and selling prices will continue to be under pressure.

On a more positive note however, the recent cut in overnight policy rate by Bank Negara Malaysia of 25 basis points could possibly improve the overall market sentiment for the purchase of houses which would in turn lead to increase construction activities in the housing sector and thus increase the demand for brick products.

Given the aforementioned scenario, the Group will continue to focus on its strategy and effort to contain the production costs, optimise its operational efficiency and product quality in order to stay competitive in the industry, and will strive its best to achieve satisfactory financial results for the financial year ending 31 December 2019.

B4 Variances from Profit Forecast and Profit Guarantee

Not applicable to the Group as no profit forecast or profit guarantee was published.

B5 Taxation

	Individual Quarter		Cumulative Quarter	
	31/03/2019	31/03/2018	31/03/2019	31/03/2018
	RM '000	RM '000	RM '000	RM '000
Income tax				
- Current year	-	-	-	-
Deferred tax				
- Current year	-	(258)	-	(258)
	<u>-</u>	<u>(258)</u>	<u>-</u>	<u>(258)</u>

B6 Additional Disclosures on Loss Before Tax

Included in the loss before tax are the following items:

	Individual Quarter		Cumulative Quarter	
	31/03/2019	31/03/2018	31/03/2019	31/03/2018
	RM '000	RM '000	RM '000	RM '000
Depreciation of investment property	7	7	7	7
Depreciation of property, plant and equipment	917	1,239	917	1,239
Gain on foreign exchange				
- realised	(27)	(10)	(27)	(10)
Interest expense	147	161	147	161
Gain on disposal of property, plant and equipment	(1)	(23)	(1)	(23)
Other income (including investment income)	(1)	-	(1)	-
Rental income	(2)	(24)	(2)	(24)
Vehicle rental income	(18)	(20)	(18)	(20)

Other disclosure items pursuant to Appendix 9B Note 16 of the listing requirements of Bursa Securities are not applicable.

B7 Corporate Proposalsa) Status of corporate proposals

There were no corporate proposals announced and not completed as at the date of this report.

B8 Trade Receivables and Other Receivables

	31/03/2019	31/12/2018
	RM'000	RM'000
Current		
Trade receivables		
Third parties	9,520	10,103
Less: Allowance for expected loss	(187)	(187)
	<u>9,333</u>	<u>9,916</u>
Other receivables		
Deposits	103	103
Sundry receivables	180	107
	<u>283</u>	<u>210</u>
Less: Allowance for expected loss	(19)	(19)
	<u>264</u>	<u>191</u>
Total trade and other receivables (current)	<u>9,597</u>	<u>10,107</u>
Non-current		
Other receivables	<u>-</u>	<u>-</u>
Total trade and other receivables (current and non-current)	<u><u>9,597</u></u>	<u><u>10,107</u></u>
<u>Ageing analysis of trade receivables</u>		
Neither past due nor impaired	5,997	6,700
1 to 30 days past due not impaired	2,810	2,361
31 to 60 days past due not impaired	418	559
More than 61 days past due not impaired	108	296
	3,336	3,216
Impaired	187	187
	<u>9,520</u>	<u>10,103</u>

Trade receivables are non-interest bearing and are generally on 30 to 90 days (2018: 30 to 90 days) terms.

B9 Borrowings and Debt Securities

The tenure of Group borrowings (all denominated in Malaysian currency) classified as short and long term categories are as follows:-

	As At 31/03/2019			As At 31/12/2018		
	Short Term RM'000	Long Term RM'000	Total RM'000	Short Term RM'000	Long Term RM'000	Total RM'000
Secured						
- Bank overdrafts	2,707	-	2,707	3,589	-	3,589
- Bankers' acceptances	2,566	-	2,566	2,809	-	2,809
- Obligations under finance lease	237	199	436	255	170	425
	<u>5,510</u>	<u>199</u>	<u>5,709</u>	<u>6,653</u>	<u>170</u>	<u>6,823</u>

B10 Material Litigation

The Group is not engaged in any material litigation as at 21 May 2019 (the latest practicable date which is not earlier than 7 days from the date of issue of the quarterly report).

B11 Dividend

The Board of Directors has not recommended any interim dividend for the period ended 31 March 2019 (2018: Nil).

B12 Earnings Per Share

(i) The basic earnings per share is computed as follows:

	Individual Quarter		Cumulative Quarter	
	Current Quarter	Preceding Year Corresponding Quarter	Current Year	Preceding Year
	31/03/2019	31/03/2018	31/03/2019	31/03/2018
Net Loss For The Period Attributable To Equity Holders Of The Parent (RM'000)	(726)	(1,343)	(726)	(1,343)
Weighted Average Number Of Ordinary Shares ('000)	61,938	61,938	61,938	61,938
Basic Earnings Per Share (Sen)	(1.17)	(2.17)	(1.17)	(2.17)

(ii) **Diluted earnings per share**

The diluted earnings per share was presented same as basic earnings per share as there was no potential diluted ordinary shares outstanding as at the end of the current quarter under review.

B13 Auditors' Report on Preceding Annual Financial Statements

There was no audit qualification in the annual audit report of the Company's previous annual financial statements for the year ended 31 December 2018.

By order of the Board

Leong Siew Foong
Secretary (MAICSA No. 7007572)
Batu Pahat
28 May 2019